

CAREER DECISIONS



Career **Decisions.**

‘So what’s your plan after school?’

It’s a question every student is tired of hearing. Leaving school and entering the adult world of work is daunting and scary, and students often mistakenly feel they’ll be locked in to their decision for the rest of their lives.

Rather than more pressure, what they really need is a practical framework for helping them make decisions, and to see the often meandering paths other young people have taken to end up in a job they love.

Our Careers course is designed to give them just this, as well as to address their burning questions, such as;

- what is work actually like?
- what do I do if I don’t know what to do?
- should I chose a career that pays well or one that I enjoy?
- what qualities will employers be looking for?
- how do I nail an interview and stand out from the crowd?



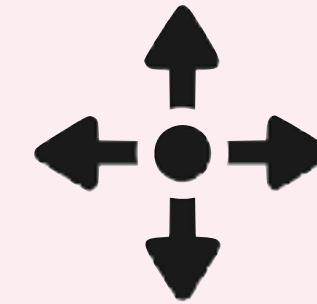
Value for participants.



Practical framework for making decisions



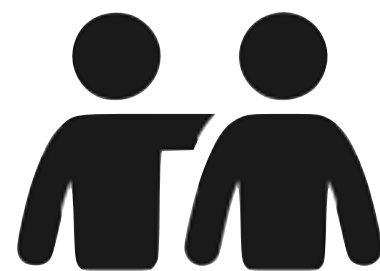
Interview tips and advice



Identify the most flexible Uni/TAFE courses



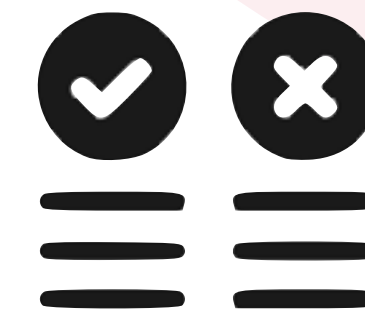
How to stand out from the crowd in interviews/resumes



Learn what employers are looking for



Expand their thinking and available options



Challenge their assumptions and beliefs about careers



Identify their interests and values

Activity showcase 1.

Deciding what to do after school is incredibly hard and stressful, especially when you don't know how to compare options or what you're meant to be valuing.

We walk students through a number of questions designed to firstly expand their list of options. What would they do if money were no object? What about if their top three options weren't available?

We then give them a practical framework by which they can compare their options using a simple scoring system. It's not about saying they should choose the option with the best score, but instead simply giving them a tool by which to think about this huge decision with a bit more rigour, and to illuminate consequences of each option they might not have thought about.

	Personal Fit	Job Fulfillment	Flexible Career Capital	Vision Fit	Other	Total
Description	How the job fits with your personality, strengths and style	The most fulfilling jobs are engaging, meaningful and have supportive colleagues	What are the skills, connections and credentials this job will give me that I can use in other jobs/careers too?	Can I see myself doing this? Is it contributing to my long term vision?	Anything that's important to you (pay, close to home, outdoors)	
Option 1	6	7	3	8	4	28
Option 2	9	3	4	6	8	30
Option n	4	8	5	2	5	24

What are **employers** looking for?

This email went viral a number of years ago because it was so refreshingly open, honest and authentic. The values its sender demonstrates are exactly the qualities employers are looking for.

Dear [REDACTED]

My name is [REDACTED] and I am an undergraduate finance student at [REDACTED]. I met you the summer before last at Smith & Wollensky's in New York when I was touring the east coast with my uncle, [REDACTED]. I just wanted to thank you for taking the time to talk to me that night.

I am writing you to inquire about a possible summer internship in your office. I am aware it is highly unusual for undergraduates from average universities like [REDACTED] to intern at [REDACTED], but nevertheless I was hoping you might make an exception. I am extremely interested in investment banking and would love nothing more than to learn under your tutelage. I have no qualms about fetching coffee, shining shoes or picking up laundry, and will work for next to nothing. In all honesty, I just want to be around professionals in the industry and gain as much knowledge as I can.

I won't waste your time inflating my credentials, throwing around exaggerated job titles, or feeding you a line of crapp about how my past experiences and skill set align perfectly for an investment banking internship. The truth is I have no unbelievably special skills or genius eccentricities, but I do have a near perfect GPA and will work hard for you. I've interned for Merrill Lynch in the Wealth Management Division and taken an investment banking class at [REDACTED], for whatever that is worth.

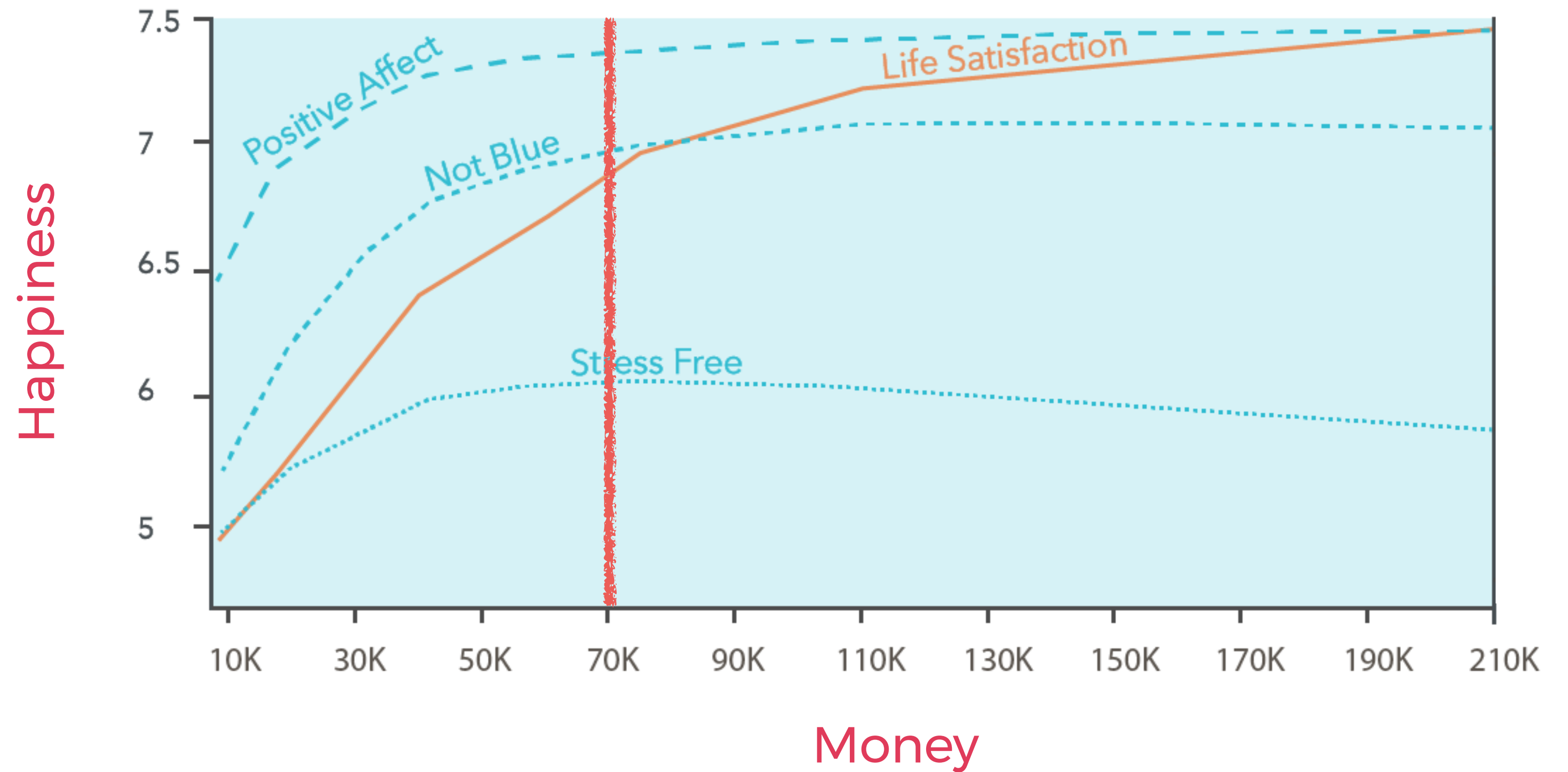
I am currently awaiting admission results for [REDACTED] Masters of Science in Accountancy program, which I would begin this fall if admitted. I am also planning on attending law school after my master's program, which we spoke about in New York. I apologize for the blunt nature of my letter, but I hope you seriously consider taking me under your wing this summer. I have attached my resume for your review. Feel free to call me at [REDACTED] or email at [REDACTED]. Thank you for your time.

Sincerely,

Does **money** bring **happiness**?

Research shows us that when money is the difference between a roof over your head or sleeping rough, and food in your belly or going hungry, then money absolutely brings happiness.

But beyond a basic level of income, there isn't much of a link between how much we earn and our subjective wellbeing.



* these amounts are in USD and household, rather than individual income

Our Clients.

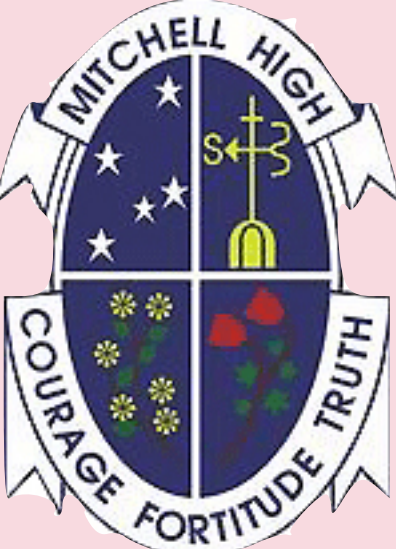
We're proud to have worked with schools including:



The Scots College
Sydney Australia



loreto
NORMANHURST



HURLSTONE
AGRICULTURAL HIGH SCHOOL



AL NOORI
MUSLIM SCHOOL

